

A leader in biopharmaceutical advancements of plant-derived cannabinoid-based products

Avicanna is a commercial stage, diversified and vertically-integrated Canadian biopharmaceutical company focused on the research, development and commercialization of plant-derived cannabinoid-based products for global consumer, medical cannabis, and pharmaceutical market segments.

Avicanna is a seasoned leader in cannabinoid research and development

Primarily conducts R&D at headquarters in the Johnson & Johnson Innovation Centre, JLABS @ Toronto, Canada and collaborates with leading Canadian academic and medical institutions. In addition to its burgeoning pharmaceutical pipeline, Avicanna's team of experts have developed and commercialized several industry leading product lines.

Advanced commercial product lines

- Pura H&W™: an innovative, clinically tested line of CBD consumer derma-cosmetic products*
- RHO Phyto™: a disruptive line of medical cannabis products containing varying ratios of CBD and THC currently available nation-wide across Canada in partnership with Medical Cannabis by Shoppers™, a subsidiary of Shoppers Drug Mart. RHO Phyto is the first strictly medical formulary of advanced "Cannabis 2.0" products, containing oils, sprays, capsules, creams, and gels, all developed with scientific rigor, manufactured under GMP standards and supported by pre-clinical data.

World-Class Value Chain and Vertical Integration Cultivation, Extraction, Purification, Production and Manufacturing





Avicanna manages its own supply chain including cultivation and extraction through its two majority-owned subsidiaries. Sativa Nativa S.A.S. and Santa Marta Golden Hemp S.A.S., both located in Santa Marta, Colombia. These sustainable, economical, and industrial scale subsidiaries allow Avicanna to cultivate, process, and commercialize a range of cannabis and hemp cultivars dominant in CBD, CBG, THC, and other cannabinoids for use as active pharmaceutical ingredients. Avicanna's Avesta Genetica program specializes in the development and optimization of rare cultivars for commercial production along with feminized seeds for global export. In June 2020, Santa Marta Golden Hemp made the first export of cannabis seeds in Colombia's history.

Commercial nation-wide in Canada in exclusive partnership with



Strategic Manufacturing with MediPharm Labs





RHO Phyto™: Medical cannabis - CBD and CBD/THC

- Positioned to be a leading global medical cannabis brand
- Advanced formulations with stability and preclinical data demonstrating enhanced bioavailability
- Strictly medical access only through health care practitioners via pharmaceutical sales
- Ongoing real-world evidence trials (RWET) with leading Canadian medical institutions including University Health Network



Formulations optimized in collaboration with the University of Toronto

Rigorous in vitro analysis to ensure product stability. precise delivery, and consistency

Further validation and optimization in pre-clinical and pharmacokinetic studies

Innovative & advanced

delivery mechanisms designed for easy, consistent, and accurate dosing with pleasant taste

Fast Facts – September 4, 2020

Ticker (Exchange)	AVCN (TSX) AVCNF (OTCQX) ONN (Frankfurt)
Stock Price (CAD)	\$1.30
Market Cap	\$36M
Outstanding Shares	28.4M
52-Week Range	\$0.66 - \$4.84

All figures as of close of trading

Investment Highlights

- Three consecutive quarters of 100%+ increase in revenue and cost reductions
- Commercial stage and diversified revenue streams, across global markets including Canada, US, UK and LATAM
- Distribution agreement with Medical Cannabis by Shoppers, for the distribution of RHO Phyto products across Canada
- Propietary R&D, preclinical and clinical platforms including 3 years of IP development, team of 10+ scientists and world-class clinical collaborations
- R&D headquarters at JLABS @ Toronto in MaRS Discovery District, inside the Johnson & Johnson Innovation Centre
- Proprietary cannabinoid product lines addressing consumer and retail. medical cannabis and Rx markets, including Pura H&W™ and RHO Phyto™
- Pharmaceutical pipeline of dermatology, neurology, oncology and pain management products
- World-class vertical integration, cultivation, extraction, purification, production, and manufacturing (global **GMP Certifications**)
- Low cost and sustainable cultivation, with 480,000 sq ft in Santa Marta, Colombia



Pura H&W™: Premium skincare products powered by purified CBD

The Pura H&W™ products are produced with Avicanna's proprietary formulations using isolated CBD compounds. The company believes Pura H&W is the world's first CBD retail product line with clinical evidence to support their applications.



4Q2019	Colombia	57 retailers and e-commerce
2H2020	USA	in partnership with Red White and Bloom
	Canada	in partnership with Medical Cannabis by Shoppers™
	EU	e-commerce
	Brazil + Ec	uador

Proprietary clinical development platform

With ongoing clinical trials on its medical cannabis (RHO Phyto) and a pipeline of pharmaceutical products, Avicanna's commitment to researching the important role that cannabinoids play in an increasingly wider scope of products has been at the core of the Company's vision since its inception.

All Clinical Trials	Pre-Clinical	Protocol Development	Protocol Established	Ethics Approval	Clinical Study
Cosmetic Trials					
Eczema-prone Skin					Completed
Acne-prone Skin					Completed
Anti-Aging					Completed
Oral Care Mouthwash					
Real-World Evidence (RHO Phyto)					
Opioid Sparing				Pending Approval	
Pain related to Inflammatory Bowel Disorder					
Cognition & balance in Parkinson's Disease					
Sleep/pain anxiety					
Pharmaceutical Trials					
Epidermolysis Bullosa*					Phase II Pending
Prevalance of Neuropathic Pain in Sickle Cell Disease					Completed
Neuropathic Pain in Sickle Cell Disease*					
Eczema*					

^{*}Phase I studies not required for this product; Pending regulatory approval.

Aureus™ Santa Marta

Trusted brand of cannabinoid formulations and active pharmaceutical ingredients (API).

Product offering include CBD, CBG, THC API in crude, distillate and purified format, in addition to custom formulations.



Avesta Genetica

Genetics and commercial seed program

Commercial seeds and genetics available for international markets with the first ever export of seeds out of Colombia in Q2 2020.



Milestones

4Q19 Retail and e-commerce launch of Pura Earth First commercial exports of CBD API's out Phase 1 combined cultivation capacity of 480,000 sq. ft. atSMGH and Sativa Nativa

1H20 Agreement with Medical Cannabis by Shop pers, a subsidiary of Shoppers Drug Mart In to distribute Avicanna's RHO Phyto and Pu Earth products across Canada mpletion of clinical studies on 3 CBD smetic products by CAIMED Export of CBG dominant seeds

2H20
Commercial launch of RHO Phyto and Pura Earth in Canada with Medical Cannabis by Shoppers
► Retail and e-commerce launch of Pura H&W in the UK and US
➤ Commencement of Epidermolysis Bullosa trials at the Hospital for Sick Children
► First export of THC and finished RHO Phyto products out of Colombia
 Commencement of opioid-sparing study with the University Health Network in Toronto
➤ In Colombia, launch of RHO Phyto products under compound pharmacy model (magistral) & phytotherapeutic registration of specific RHO Phyto products
➤ Launch of RHO Phyto products in the UK

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Recent News

- Aug 24th Commercial export of CBG and CBD into the Unites States and Germany
- Aug 18th Closing of \$2.7M non-brokered private placement
- Aug 12th RHO Phyto medical product line launched nation-wide in Canada in partnership with Medical Cannabis by Shoppers
- Aug 11th Avicanna and Red White & Bloom enter exclusive partnership for the distribution and commercialization of Pura H&W topical products in the **United States**
- July 24th Award of two Canadian government NSERC grants: 1) Cannabinoid-based pharmaceutical formulations for the treatment of COVID-19 in collaboration with the University of Toronto; and, 2) Evaluation of cannabinoids for reversing cannabis-based toxicosis in collaboration with the University of Guelph
- July 15th Participation in a Medical Cannabis Real-World Evidence (MC-RWE) Research Study Led by the University Health Network in Partnership with Medical Cannabis by Shoppers™ using its Rho Phyto™ Advanced Medical Cannabis Formulary of Products

Executive Management Team

Aras Azadian CEO, Director, and Co-Founder

Setu Purohit President, Director, and Co-Founder

> Dave Sohi Chief Financial Officer

Dr. Amza Ali Chief Medical Officer

Lucas Nosiglia CAO and President of LATAM

> Dr. Justin Grant **EVP Scientific Affairs**

> > Ivana Maric **EVP Marketing**

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